### Welcome to the webinar... We will begin shortly

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#### **For Demonstration Purposes**







### How to Start a Business Analyst Career - Debunking the top 3 Myths

Hosted by: Deb Oliver, IIBA

Presented by: Laura Brandenburg, CBAP

### **IIBA** Membership

Gain a Competitive Edge in Your Career



- **⊘** Leading-edge tools
- **Events**
- **⊘** Networking

- **Study Groups**
- **✓ Volunteering**
- Certification and Recognition



iiba.org

#### **Our Driver**

"Unite a community of professionals to create better business outcomes."

IIBA Core Purpose

# Host Deb Oliver Product Manager- BA Professional Development

- Deb Oliver started her career in Marketing Research and Project Management. In 2006, working on IT projects for a leading edge Loyalty Marketing Company; she acquired the taste for Business Analysis, and hasn't looked back since.
- Over the years, Deb has honed her skill set as a Business Analyst to deliver on capability in the realm of website re/design, system procurement, technology upgrades/ enhancements, data migration and process improvement. Her experience in enterprise-sized projects has strengthened her commitment to focus on how to manage the impact a capability change has on all aspects of an Organization's environment.
- In 2013, Deb obtained her Certified Business Analysis Professional (CBAP®) designation. Most recently, she has taken on an exciting new role as Product Manager, within IIBA®. In the role of Product Manager, Deb will leverage her experience and drive to further the growth of the Business Analysis discipline through the creation and improvement of essential resources to support Business Analysis practitioners, as they deliver better business outcomes for their respective Organizations.



### Speaker Laura Brandenburg, CBAP

Laura Brandenburg, CBAP is a best-selling author and an internationally recognized leader known for helping midcareer professionals start business analysis careers. Laura brings more than a decade of experience in the business analysis profession, filling such roles as a full-time business analyst, consultant, and hiring manager. She brings all of these perspectives into her writing, presenting, coaching, and training to help you find transferable business analysis skills, expand your business analysis experience, and start your business analysis career with confidence. You may find out more about Laura by visiting her website (<a href="http://www.bridging-the-gap.com">http://www.bridging-the-gap.com</a>). She also offers a free career planning course for business analysts:

http://www.bridging-the-gap.com/free-resources



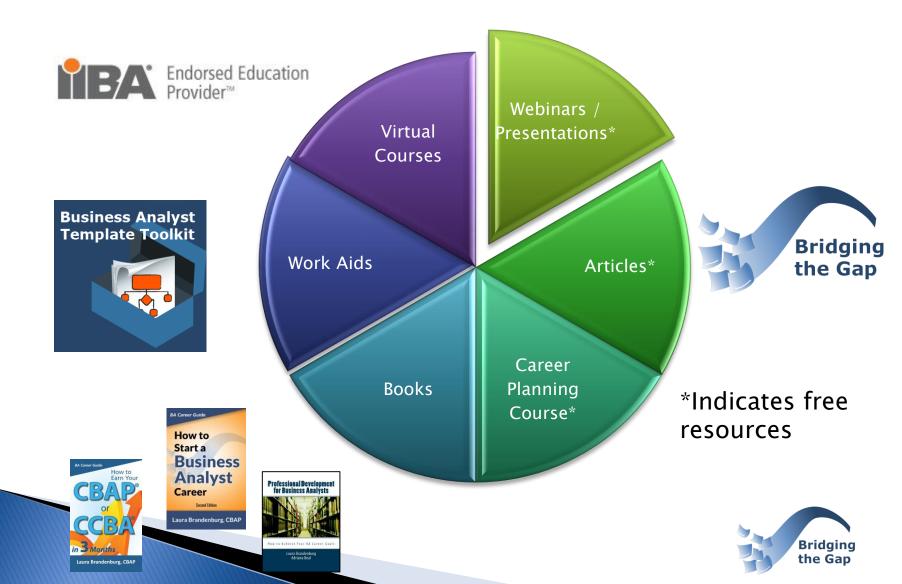


# How to Start a Business Analyst Career:

### Debunking the Top 3 Myths

Laura Brandenburg, CBAP

### What We Do



### The 3 Myths We'll Debunk

1 – Must Find Entry–Level Role 2 – Need an MBA or Certificate

3 - IT or Business

Domain Experience

Required



#### How to Start a Business Analyst Career - Your Roadmap Bridging What to Take with You the Gap Assess Internal Transferable Skills Explore Are You Profession and Options Assessment: Catalog of Employed in an Office Setting? Confirm Career your skills and experience Choice from your career Find a BA background. Role You **Business Analysis** Want and Do a BA Task Are Qualified For? Understanding: Knowledge of no business analysis principles, job roles, and the BA project lifecycle. Professional Network: Mutually beneficial relationships you have Explore BA yes with professionals in your industry, Options in Local specialty, profession, and/or Job Market location. Seek BA Role Transitional Role with More Seek Out Qualified For Opportunity BA Job a BA Role You Than Current Role? Want? Offered Position? yes Seek Out Transitional Propose BA Role or Transitional Role Opportunity Fill Competency Seek Out Transitional Gaps Opportunity Offered Position? Start New Role A 14 Persistence and Celebration Along your journey you will experience many successes - each step forward is success. Take time to celebrate. You will also hear "no" for reasons that have nothing to do with you personally. Those that succeed empower themselves to explore new options and definitions of success. They persist.

#### Definitions

BA Role: Any role with BA responsibilities. (May not have the BA job title).

Transitional Role: A role with few or no BA responsibilities that puts you in a position to proactively do BA tasks or interact with BAs.

How to Start A Business Analyst Career Roadmap by Laura Brandenburg is licensed under a Create Commons Attribution-No Derivs 3.0 License Based on a work at http://bridging-the-gap.com/business-analysis-career-roadmap. For questions contact laura@bridging-the-gap.com



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### What Does a BA Do?

Elicits Information

Communicates the Requirements

Identifies the Problem

Analyzes the Requirements

Scopes the Solution



### Myth #1

# You Must Hold Out for an Entry-Level BA Role



### You Have Transferable Skills



### Find Your Transferable Skills

Identify "Close" Experience

Identify the Project

Identify Your Responsibilities Match to Business Analysis



### Approach Work with a BA Mindset



Analyze a Process



Shadow A BA / Review a Specification



Scope a Project or Initiative



Conduct
Elicitation /
Facilitate a
Meeting



### Myth #2

# You Need an MBA or Certificate



### BA Training Can Give You An Edge



### Your IIBA Membership Can Help



Learn BA Techniques at Webinars & Chapter Meetings



Validate Your Skills Against the BABOK & Competency Model



Meet Practicing BAs & Recruiters at Chapter Meetings



Explore *certifications* to validate your experience

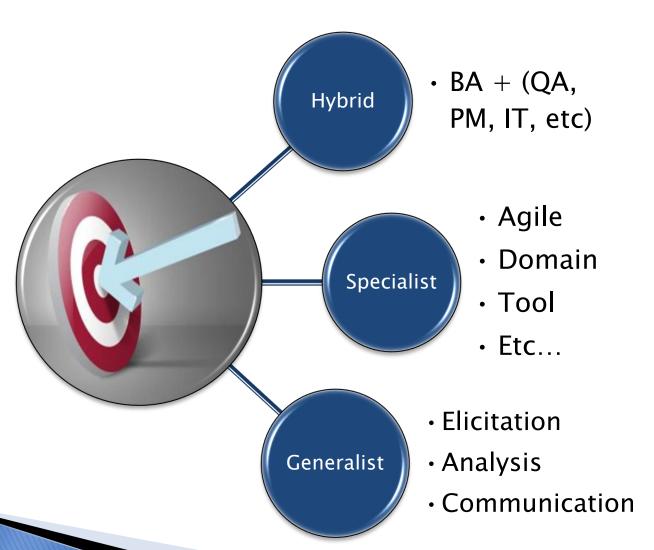


### Myth #3

# IT Skills and/or Business Domain Expertise Is Required



### Focus to Find an Opportunity



### The 3 Myths We've Debunked

1 – Must Find Entry–Level Role 2 – Need an MBA or Certificate

3 - IT or Business

Domain Experience

Required





### www.bridging-the-gap.com/free-resources

Email: <u>laura@bridging-the-gap.com</u>

LinkedIn: <u>Bridging the Gap group</u>

▶ Twitter: <u>@LLBrandenburg</u>

