

Question asked	Answer
If you are just starting out, would you suggest starting on your own or with an established consulting company?	It makes more sense to start with an established consulting firm. This is because that gives you some kind of a credibility when you want to become an independent business consultant.
Are there any general certifications for consultants? or are certifications industry specific? or is a MBA appropriate?	<p>British Computer Society does offer certification for business consultants.</p> <p>There are certifications for insurance industry and other industries which can be helpful for a business consultants.</p> <p>Having an MBA degree always helps because many things that you study in your business management program serves as an input to your business consulting work.</p>
In today's world as a Product Manager which is more on a Product Driven Organization, a Product Manager is in a way a Business Consultant. As a consultant we need to understand the WHY and go deeper to understand the true underlying problem to provide both in strategy as well as in some cases tactical action plan	I agree a product manager also is a special type of business consultant. But I think the difference lies in the fact that the product manager is married to a product where as a business consultant is really not married to a specific product or client or situation.
A lot of times the leadership is looking at competition to determine the priority of what needs to be done so the company can be on par or above the competition	True. This is part of strategy consulting and business consulting as well. Organizations need to really keep looking for innovations to stay ahead of competition.
Shouldn't Business Analysis and Consulting be synonyms?	I agree but I think when we say business analysis mostly from BABoK perspective we are primarily looking at business requirements analysis. In a broader sense, business analysis and business Consulting are quite close terms.
Can you please provide the authors for the books he recommended?	Some of the books I would recommend are: Management consulting Million Dollar Consulting by Allen Weiss
Thank you. Very interesting	

presentation	
Thank you!	
Thank you very much, this was helpful!!!!!!!!!!	
What is the difference between a Business Consultant and a Business Architect?	Typically when we say business architect we understand is IT business architect who essentially tries to design IT systems based on business needs and strategy. Business consultants work horizon is much more broader compared to a business architect whose focus is more on IT.
Most of the BA thought leaders(including IIBA) suggests BAs to move away from "Order taker/Requirements Gatherer" to a "trusted advisor". Is there a difference between the 'trusted advisor' and the 'consultant' OR are they suggesting that BAs need to eventually become consultants?	This is in fact something that we need to be clear about. Of course business consulting would be a natural career progression for many business analysts. But in the beginning of one's BA career, focusing on being a good requirements engineer itself is a great achievement.
It sounds a lot like MBA books would be good resources as well, but you haven't mentioned that.	Of course. Any subject on business and book on business would be a good resource for any business consultant including great books on financial management marketing strategy. They all are great resources for a business consultant. One thing we must remember is that the books were written in the past and the dynamics of today can be quite different from the situation when the books were written. Many business principles always remain.
You mentioned a six sigma green belt. Do you have a recommendation on the best place to obtain that?	There are many institutes which offer Six Sigma Green Belt training and certification. You can look at ASQ, Motorola University or Six Sigma Study.
(Thank you, very good seminar) I am very surprised that the Business analysis, according to Mr. Mishra, is so much related to "IT". In our business, there are specialized BA in every departments. Can you explain why you see that much relation	I think the confusion comes from the fact that the term business analyst is mostly used in IT domain and they happen to be related to IT projects. But again, as I said business analysis is actually a broad field and what we called as BA in typical BABoK® terms is the business requirements analyst. The term BA continues to be a fairly ambiguous term in the industry.

between BA and IT ?

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